



Moshi Branch. Business Banker

Tanzania, United Republic of

- Job Identification: 3019
- Posting Date: 08/19/2024, 01:40 PM
- Apply Before: 10/03/2024, 01:40 PM
- Job Schedule: Full time
- Locations Ali Hassan Mwinyi/Kaunda Drive Junction, P.O Box 804 Dar Es Salaam, TZ

Job Description

KEY RESPONSIBILITIES

- Increase business propositions that include deposits and assets to small and medium enterprises
- Growth and maintenance of the current business banking portfolio
- Reinforce Branch Sales Strategy.
- Improve Customer satisfaction and Customer Retention
- Achieve budgeted business for retail banking within the Branch

Academic & Professional

Particulars	Detail	Specific Field or Qualification	Need Type[1]
Education	Bachelor's Degree	Bachelor degree from any recognized institution	RQ
Professional Qualifications	AKIB, CPA (K), ACCA	ES	
Master's Degree	Business Related	AA	

1. **Experience –Years**

Total Minimum No of Years' Experience Required 5

To Apply, [**CLICK HERE**](#)

EAC Branch.Regional Relationship Officer

Tanzania, United Republic of

JOB DESCRIPTION

KEY RESPONSIBILITIES

1. Growth of retail account numbers at branch level
2. Growth of Personal Loans Schemes and Assets
3. Deposits Mobilizations activities at branch level
4. Submission of weekly call reports on retail sales to Branch Manager.
5. Preparation and submission of weekly sales tracker for branch retail sales

DAILY RESPONSIBILITIES: NOT MORE THAN 5 OF THE MOST TYPICAL

1. Recruitment of new customers
2. Ensuring the new accounts sourced adhere to KYC and AML guidelines
3. Monitoring of Personal loans schemes PAR at branch level.
4. Maintain and manage retail client relationship to cross sale and up-sale bank products and services

MINIMUM POSITION QUALIFICATION REQUIREMENTS

Academic & Professional

Particulars	Detail	Specific Field or Qualitification	Need Type[1]
Education	Bachelor's Degree	Bachelor's degree from any recognized institution	RQ
Professional Qualifications	AKIB, CPA (K), ACCA		DE
Masters Degree	Business Related		AA

Experience

Total Minimum No of Years' Experience Required	2 years
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JOB INFO

- Job Identification3052
- Posting Date08/30/2024, 04:21 PM
- Apply Before09/15/2024, 04:20 PM
- Degree LevelUniversity, Advanced
- Job ScheduleFull time
- Locations EAC Close Street, Plot no. 3 Arusha, P. O. Box 1096, TZ

To Apply, [**CLICK HERE**](#)