



1. Senior; System Change Administrator (1 Position(s))

Job Location: Head Office, Hq

Job Purpose:

To lead, coordinate and support change management process within the Bank that meets and exceeds business and customers' expectations.

Enable fast and reliable delivery of change to the business and mitigation of the risk of negatively impacting the stability or integrity of the Technology change environment.

Main Responsibilities:

- Develop and drive strategy on system change management within the bank.
- Coordinate and provide subject matter expertise opinion on impacts to business and technology of proposed changes.
- Independently assess potential risks associated with proposed changes and develop strategies to minimize them.
- Obtain authorization for submitted change requests from the respective Change Authority (Change stakeholders).
- Coordinate development of change test scripts, test results, and ensure sign-off is obtained from change stakeholders.
- Coordinate and ensure timely implementation of the requested changes and report any exceptions.
- Conduct change implementation post review to assure successful implementation along with identification of any external impacts or new requirements.

Knowledge and Skills:

- Knowledge of bank's products, services and operations
- Strong knowledge of ITIL processes, with experience working with change management, incident management and problem management, ideally in a regulated environment
- Broad experience of IT infrastructure and applications
- Strong planning and organizing skills
- Leadership and time management skills
- Ability to communicate clearly, pleasantly and confidently with change management stakeholders both orally and written.

- Ability to work on own initiative and be self-driven, prioritizing work with minimum supervision and work under pressure.
- Demonstrate strong analytical, problem-solving, coordination, and decision-making abilities.

Qualifications and Experience:

- Degree in Computer Science/Computer Engineering
- Project and Change management certifications.
- 3 years of experience in change management or project management.

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Female candidates and people living with disabilities are strongly encouraged to apply for this position.*

NMB Bank Plc does not charge any fee in connection with the application or recruitment process. Should you receive a solicitation for the payment of a fee, please disregard it.

Only shortlisted candidates will be contacted

Job opening date : 24-Jun-2024

Job closing date : 08-Jul-2024

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2. Senior Manager; Financial Institutions & Correspondent Banking (1 Position(s))

Job Location: Head Office

Job Purpose:

To operate with business flair and actively contribute towards the overall business strategy ensuring a focused and independent approach to achieving best practice criteria in the management of Financial Institutions (FIs) and Non- Financial Institutions including but not limited to Onshore/Offshore banking relationships, Development Financial Institutions (DFIs), Multi-Lateral Lenders and International financing requirements of the bank. The function is partially aligned with the broader Asset Liability Management (ALM) process of the Bank, to support the Products and Digital banking teams in the management of Trade and Transactional banking business relating to Financial Institutions.

Main Responsibilities:

- Establish / manage relationships with Correspondent banking relationships, DFIs and multi-lateral lenders to achieve pre-set financial and non-financial goals.
- Establish / manage the cross-border limits / exposures for the assigned countries / banks.

- Manage financing arrangements from start to finish, ensuring suitability and seamless operation of all arrangements, and compliance to all financial covenants surrounding the arrangements.
- Propose and negotiate new financing arrangements based on budget needs and update management on the progress. Work directly with relevant Management team members on the proposals and negotiations. Update management on progress of such arrangements as and when required.
- Introduce new relationships and submit credit proposals for approval to Treasurer, CREDCO and Board Credit Committee (BCC). Identify and segment target market, prepare strategies and establish relationships to broad base the portfolio and pursue growth opportunities.
- Monitor the market, competitors, and their offering to ensure the desired market share and competitiveness.
- Represent the bank while meeting with Financial Institutions (FIs)/DFIs representatives coming from area of responsibility during their regular visits to Tanzania and update them with developments in Tanzania, discuss overall relationship and find new avenues for cooperation for mutual benefit.
- Represent the bank in correspondent banking related conferences both locally and internationally to enhance the relationships of the bank.
- Plan and implement calling program on banks to strengthen existing relationships and identify new prospects. This includes visiting banks for credit due diligence both locally and internationally.
- Develop and recommend appropriate products and services fitting in with target markets to attract / retain customers and be competitive.
- Recommend appropriate pricing for each product /service offered based on the risk associated and competition.
- Monitor economic / political outlook of the countries in order to recommend and manage cross border exposure and bank limits to ensure proper utilization.
- Remain abreast of all regulations and laws surrounding international financing activities.
- Recommend transactions for approval to the Management and Board.
- Review periodically the existing portfolio to maintain / enhance asset quality and control risks while exploiting opportunities to maximize revenues. Recommend new limits and seek approval from Treasurer, Credit, CREDCO and BCC.
- Provide regular banking updates to the bank's management team and clients.
- Work with Trade Finance team to identify confirmation and finance limits needed from other banks and strive to find appropriate banks to provide credit lines and negotiate pricing.
- Negotiate pricing with correspondent banks on remittances and other transactional banking products.
- Work closely with the Trade operations, international payments, and Treasury back office to ensure any correspondent banking complaints such as delayed payments are escalated timely.
- Work with the Retail Banking team to introduce new money transfer products for the bank.
- Work closely with the Compliance department to ensure all AML/ KYC issues related to correspondent banking are done appropriately.

Knowledge and Skills:

- Thorough knowledge of International Banking services and products with strong inter-personal skills.
- Knowledge of International Financing and Financial Institutions.

- Knowledge of Credit Approval and Trading Line Review process.
- Sound understanding of IFRS especially related to the banking environment.
- A strong understanding of the banking environment.
- An effective leadership style with passion and commitment.
- An understanding of bank liquidity and overall ALM management.
- Good knowledge of Treasury products, services, and strategies as well as back-office operations.
- Strong credit and analytical background.
- Full knowledge of political, economic, and regulatory environments and banking industry.
- Strong knowledge in Trade Finance, Treasury, Investments and Capital Markets activities and familiar with Operational issues.
- **Technical** - Treasury mechanisms, Relationship Management
- **Behavioral** - Building positive working relationships, sales skills, persuasiveness.
- Effective coordination and communication skills to interact with professionals of different cultural backgrounds.

Qualifications and Experience:

- Bachelor's degree in International Finance/ Accounting or a related discipline. Master's degree is an added advantage.
- ACI dealing certificate is a Must.
- ACCA/ CPA is desirable.
- 7 years of Banking or Corporate experience, having at least 3 years' experience of Correspondent banking.

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Only shortlisted candidates will be contacted.

Job opening date : 20-Jun-2024

Job closing date : 04-Jul-2024

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