



VACANCY: Head of Sales and Marketing

SimbaNET Tanzania (SimbaNET) is part of Wananchi Group which is a Regional Company that provides Internet, Data, Broadcasting and Multimedia Communication Solutions. We are seeking to recruit a Head of Sales and Marketing for Tanzania.

Job Profile:

Planning & Executing Business Development Plans & Strategies and make sure Sales Targets are met also onboarding High Value Customers; Managing the Sales Team who will be reporting direct to the Head of Sales. Ensuring growth as per KPI set. Regular Reporting of Sales Activities; Marketing & Promotion of SimbaNET and its affiliated Entities. The Head of Sales & Marketing will be reporting to the Country Manager.

Qualifications & Remuneration:

Degree / Masters in Business Administration or Communications or other related field with more than 10 years experience in a Senior Sales Position and an excellent track record of Sales & Networking. Right Remuneration will be offered to the right Candidate.

Apply to: recruitment@simbanet.co.tz before 15th April 2024

    [simbanettz](https://www.simbanettz.com)