

Manager, Agency Banking

Job Overview

Business Segment: Personal & Private Banking Location: TZ, undefined, Dar es Salaam, undefined

Job ID: 80402924

Job Description

To implement and drive the Agency Banking business plan in country whilst monitoring and maintaining the client experience and growing the distribution partnership base. This would include understanding of current distribution partnerships, agents, transactions, revenue and profitability of agency banking in country.

Qualifications

Minimum Qualifications Type of Qualification: First Degree Field of Study: Banking

Experience Required
Client Coverage
Personal and Private Banking
3-4 years
Extensive experience in Branch Banking, including identifying key drivers of income and cost
lines. The job holder is also expected to have experience in growing the customer base,
managing and growing a balance sheet and income statement.

