



Banker, Private

Job Overview

Business Segment: Personal & Private Banking

Location: TZ, undefined, Dar es Salaam, undefined

Job Type: Full-time

Job ID: 80419320

Date Posted: 11/24/2023

Job Description

To grow, maintain and retain a portfolio of private banking customers in line with the segment value propositions, related initiatives and activities aimed at creating value for the client and the bank.

Qualifications

Minimum Qualifications

Type of Qualification: First Degree

Field of Study: Business Commerce

Experience Required

Affluent Clients

Personal and Private Banking

3-4 years

Experience in sales, service, relationship management, credit applications and financial acumen (i.e., proven sales track record in the Financial service industry.)

Additional Information

Behavioral Competencies:

- Articulating Information
- Conveying Self-Confidence
- Convincing People
- Developing Strategies
- Empowering Individuals
- Establishing Rapport
- Interpreting Data
- Making Decisions
- Producing Output
- Providing Insights
- Pursuing Goals
- Seizing Opportunities
- Taking Action
- Thinking Positively
- Understanding People
- Upholding Standards

Technical Competencies:

- Banking Process & Procedures
- Commercial Acumen
- Customer Understanding (Consumer Banking)
- Financial Acumen
- Product Knowledge (Consumer Banking)
- Risk Identification
- Risk Reporting

To Apply, [**CLICK HERE**](#)