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## VACANCY ANNOUNCEMENT

TAHA is an apex private sector member-based organization mandated to develop and promote horticulture (flowers, fruits, vegetables, spices, herbs and horticultural seeds) in Tanzania. TAHA's goal is to improve the growth and competitiveness of horticultural industry in the country for social and economic gains. TAHA is a unified voicing platform for Tanzania horticulture, representing farmers at all levels, processors, exporters and service providers in the horticultural industry in Tanzania. TAHA is seeking for a motivated and highly experienced individual to fill the position of Partnership Manager.

### Activity background

TAHA is currently implementing a 5-year USAID funded project called "Tuhifadhi Chakula". The purpose of the Project is to reduce food loss and waste and resultant climate effects for improved food security and livelihoods. The project is focusing on reducing food loss and food waste by addressing post-harvest handling issues within key value chains with major contribution to Tanzania food security basket. The project will implement interventions around four (4) main thematic areas, which are improve food handling, storage and value addition at producer and commercial levels, facilitate market access to ensure agricultural goods reach consumers, inform and promote policy and regulatory frameworks that reduce food loss and waste and strengthen local organizations capacity to lead on post-harvest management.

**Position:** Partnership Manager (Re-advertised).

**Reporting to:** The Deputy Chief of Party.

**Duty station:** Arusha, Tanzania.

### Position summary

The Partnership Manager will be responsible in establishing and maintaining strategic partnerships with relevant stakeholders of the project to leverage resources, expertise, and networks for effective implementation of interventions aimed. Also, will collaborate closely with partners to ensure coordination, knowledge sharing, and alignment of efforts towards achieving improved food security and livelihood outcomes in Tanzania.

### Scope of work

- Identify and build strategic partnerships with relevant stakeholders, including Government Ministries, Departments and Agencies, NGOs, private sector organizations, research institutions, and other development partners, to enhance the impact of the USAID "Tuhifadhi Chakula" Activity.
- Foster positive relationships with existing partners and stakeholders, ensuring effective communication and collaboration in achieving shared goals.
- Actively engage with potential partners to explore areas of collaboration, resource mobilization, and knowledge sharing.
- Ensure the project sub-grantees are implementing and delivering on their respective activities as per the approved work plans.
- Work closely with TAHA senior management to identify funding opportunities and facilitate the development of funding proposals and grant applications to support project interventions.
- Ensure effective coordination and alignment of efforts among partners to avoid duplication of efforts and maximize the impact of interventions.

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**OUR VISION:** "A vibrant, prosperous and sustainable horticultural production in Tanzania".

**OUR MISSION:** To develop and promote the Horticultural sector in Tanzania to become more profitable and sustainable while participating effectively in the development of the country

- Facilitate regular meetings and workshops with partners to share information, lessons learned, and best practices.
- Support partners in enhancing their capacities to implement activities related to food loss reduction, post-harvest handling, and other relevant areas.
- Provide technical assistance and training to partners as needed to strengthen their capacities to achieve project objectives.
- Work closely with the Monitoring, Evaluation, and Learning (MEL) team to track project activities, outputs, and outcomes and prepare a quarterly and annual project report.
- Collect and compile data from partners for reporting, learning and communication purposes.
- Collaborate with partners to advocate for policy changes and institutional reforms that support the reduction of food loss and waste in Tanzania.
- Facilitate knowledge sharing events, workshops, and conferences to disseminate project results and promote learning within the agriculture sector.

### Specific Requirements:

- Will require a high level of professionalism, eloquence and trustworthiness.
- Maturity in handling partners, a strong focus on strategic relationships and less focus on feelings or instincts.
- Ability to create the right environment for success against a backdrop of diverse and often conflicting needs and timelines.
- Ability to manage tasks crossing multiple functions.

### Qualifications and skills

Degree Level	A bachelor's or master's degree in International Development, Economics, Business Administration, Agribusiness, Public Relation, and Communications or a related field.
Experience	<ul style="list-style-type: none"> <li>• At least five (5) years of experience working in managerial position</li> <li>• Demonstrated in partnership development and management in the context of international development projects, preferably in agriculture and food security.</li> <li>• Strong understanding of Tanzania's agriculture sector, including key stakeholders and market dynamics.</li> <li>• Proven track record in building effective partnerships with diverse stakeholders.</li> <li>• Proven ability to work collaboratively with diverse stakeholders, including government officials, farmers, processors, and private sector actors.</li> </ul>
Key Skills	High level of leadership, interpersonal, technical, communication, networking and analytical skills including a demonstrated ability to interact effectively and collaboratively with a broad range of public and private sector counterparts and other key stakeholders

### Remuneration

The successful candidate will be remunerated according the TAHA salary scale, and in alignment with the candidate's qualifications and professional experience. Other employment benefits will be as per the organization's policy.

## **Application Procedure**

Interested and suitably qualified individuals should send their applications enclosing detailed;

- Application letter
- Curriculum vitae (not exceeding 4 pages)
- Copies of qualification certificates

The cover letter to be addressed to;  
Human Resources and Administration Manager  
TAHA  
P.O. Box 16520,  
ARUSHA.

## **Application Instructions.**

1. **Submission:** All applications must be submitted via email to the following address: [recruitment@taha.or.tz](mailto:recruitment@taha.or.tz).
2. **Format:** Please compile your application into a single PDF attachment. Ensure that all required documents are included in the PDF.
3. **Subject Line:** In the subject line of your email, clearly state the position you are applying for. For example: "APPLICATION FOR PARTNERSHIP MANAGER POSITION."
4. **Deadline:** The deadline for submitting your application is Monday, 13th November, 2023. Applications received after this date will not be considered.
5. **Adherence:** Please carefully adhere to all instructions provided above. Failure to comply with these instructions may result in your application not being reviewed.

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**Please note:** TAHA is an equal opportunity employer that welcome all qualified candidates to apply for the open positions. TAHA is committed to create a diverse and inclusive workplace where all employees feel valued and respected.

**Only shortlisted candidates will be contacted.**