



Corporate Banking Department, Tanzania. Trade Sales Officer
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Tanzania, United Republic of

Job Identification: 1422
Locations: Ali Hassan Mwinyi/Kaunda Drive Junction, P.O Box 804 Dar Es Salaam, TZ
Posting Date: 08/28/2023, 05:18 PM
Apply Before: 09/11/2023, 05:16 PM
Degree Level: Bachelor's Degree
Job Schedule: Full time

KEY RESPONSIBILITIES: MUST NOT BE MORE THAN 10

- Trade Finance deal origination, structuring and placement.
- Marketing and market intelligence, directly and in partnership with Corporate Relationship Managers and Retail SME Business Teams.
- Providing expert advice to our Clients and Relationship Teams on trade finance products and transactions.
- Providing technical support to Trade Services (Operations) Team.
- Growth and development of trade finance business in the assigned regions
- Building and maintaining strong trade customer relationships through excellent customer service in order to achieve customer loyalty and maximize share of wallet.
- Trade finance product and process innovation in consultation with the Operation Manager Swift and Trade Finance.
- Trade Finance product training for KCB local and international business teams through branch visits, participation in workshops and joint customer calls, among other avenues.

- Creation and development of business opportunities through participation in trade forums/conferences and other channels.
- Any other duties that may be assigned from time to time by or through my line manager.
- Total Minimum No of Years' Experience Required 5 years

APPLY HERE